



Job profile

## Commercial Operations Manager

Fulltime



Maasdijk (South Holland) NL

## Candidate profile

- Minimum 5 years experience as Commercial Operations Manager in fruit & vegetables sector or FMCG
- Thrives in a fast-paced and dynamic environment
- Good command of the Dutch and English languages
- Strong organisational and problem-solving skills.





mitrofresh.

Mitrofresh is a young and dynamic company engaged in the production, import and export of Asian food products. We are also known as specialists of Exotic mushrooms. We import and export from and to all corners of the world. We are a fast-growing international company with offices in the Netherlands, Kosovo, China and cultivation sites in Kosovo.

We are a good employer for >250 colleagues with whom we share our passion for culture food and achieve maximum customer experience and satisfaction.







**'YOU KNOW THE  
RIGHT BALANCE  
BETWEEN  
IMPROVING &  
MAINTAINING THE  
COMPANY CULTURE'**

## Commercial Operations Manager

Are you that commercial strategist who brings structure and speed to an FMCG environment?

We are looking for a Commercial Operations Manager with a strong drive, analytical insight and an eye for results. Someone who optimises processes, connects departments and contributes to growth with smart, scalable solutions. Does this sound like your next step?

### What do you bring?

- A bachelor's degree, preferably business administration, commercial or management oriented;
- Minimum 5 years experience as Commercial Operations Manager in the fruit & vegetables sector or FMCG;
- Excellent command of the Dutch and English language;
- Strong organisational and problem-solving skills;
- You love data, processes and people - in that order or simultaneously.





## What are your key tasks:

- Analyse and optimise commercial processes and performance;
- Develop KPI monitoring and forecasting tools;
- Drive and execute improvement projects within the commercial chain;
- Lead the sales team with insights, analytical reports and strategy;
- Operate as a connecting factor between departments;
- Report to and spar with the director.







## What are your skills:

- Motivate
- Inspire
- Communicate
- Manage
- Problem solving
- Customer-oriented
- Result-oriented
- Stress resistant
- Critical
- Analytic





## Would you like to evolve with us?

Does the position of Commercial Operations Manager appeal to you? And are you up for the challenge?

We look forward to receiving your CV and a brief motivation at [hr@mitrofresh.com](mailto:hr@mitrofresh.com).

## Interested?

For more information about the vacancy, please contact HR on 0174-245543. Or take a look at [www.mitrofresh.com](http://www.mitrofresh.com)

## What do we offer

- Impactful position with a lot of responsibility;
- Working in a fast-growing AGF organisation;
- Flat organisational structure with short lines of communication and plenty of room for initiative;
- Market-based salary + secondary benefits;
- Informal atmosphere, professional mindset.

### Secondment agency/recruitment agency?

Although we appreciate your interest, we aim to fill our vacancies through our own recruitment, or have explicitly stated it if there is exclusivity. Should unsolicited profiles nevertheless be offered to Mitrofresh, we will treat them as direct applications.