



Job profile:

COMMERCIAL OPERATIONS MANAGER

24/7



Maasdijk (South Holland) NL

Candidate profile

- Minimum 5 years experience as Commercial Operations Manager in fruit & vegetables sector or FMCG
- Thrives in a fast-paced and dynamic environment
- Good command of the Dutch and English languages
- Strong organisational and problem-solving skills.



Mitrofresh is Europe's most extensive one stop shop for fresh Culture Food. Authentic ingredients that bring world cuisines closer to European consumers. We specialize in specialty mushrooms, exotic vegetables, exotic fruits, roots & tubers, tofu and preserved authentic products. Our customers range from wholesalers and retailers to foodservice partners, Asian supermarkets and caterers across Europe.

Founded in 2008, Mitrofresh has grown from a passionate mushroom trader into a vertically integrated international fresh produce company. We combine three core strengths in one organization:

- Import & sourcing from top growers worldwide
- Our own cultivation factories and modern, sustainable farms
- Distribution & value added services from our logistics hubs in Maasdijk (NL)

What sets us apart is that we not only trade, but also grow. In Kosovo we operate high tech indoor farms where we produce our own king oyster mushrooms (*Eryngii*), inspired by Korean food culture, and shiitakes, inspired by Japanese food culture. Using innovative bottle technology, intelligent climate control and re-use of energy, we ensure consistent quality, year round availability and a low environmental footprint. As sustainability and innovation are key drivers for us.

From our modern head office and distribution center in Maasdijk we supply customers in 29 countries. Our facilities include an order picking warehouse, multiple temperature zones and automated systems. With our own office in China (Mitro Guangzhou Int.) we are close to the source in Asia and able to shorten supply chains while maintaining Dutch quality standards. With more than 210 products always in stock and over 300 colleagues worldwide, we are a fast growing, multilingual and multicultural team with a hands on, entrepreneurial mindset.

Mitrofresh – Your one stop shop for fresh Culture Food.



**'YOU KNOW THE
RIGHT BALANCE
BETWEEN
IMPROVING &
MAINTAINING THE
COMPANY CULTURE'**

Commercial Operations Manager

Are you that commercial strategist who brings structure and speed to our FMCG environment?

We are looking you as our Commercial Operations Manager with a strong drive, analytical insight, an eye for results and targets. Optimising processes, connecting departments and contributing to our growth with smart, scalable solutions.

Does this sound like your next step?!

What do you bring?

- A bachelor's degree, preferably MBA, commercial or management oriented;
- Minimum 5 years experience as Commercial Operations Manager in the fruit & vegetables sector or FMCG;
- Excellent command of the Dutch and English language;
- Strong organisational and problem-solving skills;
- You love data, processes and people - in that order or simultaneously.

What are your key tasks:

- Analyse and optimise commercial processes and performance;
- Develop KPI, monitor and aim for results.
- Drive and execute improvement projects within the commercial chain;
- Lead the sales team with insights, analytical reports and strategy;
- Operate as a connecting factor between departments;
- Report to and spar with the director.





What are your skills:

- Motivate
- Inspire
- Communicate
- Manage
- Problem solving
- Customer-oriented
- Result-oriented
- Stress resistant
- Critical
- Analytic



Would you like to evolve with us?

Does the position of Commercial Operations Manager appeal to you? And are you up for the challenge?

We look forward to receiving your CV and a brief motivation at hr@mitrofresh.com.

Interested?

For more information about the vacancy, please contact

HR on 0174-245543 / hr@mitrofresh.com.

Or take a look at www.mitrofresh.com

What do we offer

- Impactful position with a lot of responsibility;
- Working in a fast-growing fruit & vegetable organisation;
- Flat organisational structure with short lines of communication and plenty of room for initiative;
- Market-based salary + secondary benefits;
- Informal atmosphere, professional mindset.

Secondment agency/recruitment agency?

Although we appreciate your interest, we aim to fill our vacancies through our own recruitment, or have explicitly stated it if there is exclusivity. Should unsolicited profiles nevertheless be offered to Mitrofresh, we will treat them as direct applications.